

CONCRETE4 GOULBURN

Concrete4Goulburn Newsletter – July 2010

The first edition of our bi-monthly updates to let you know what's happening or new in the Concrete world with a few stories from around 'the traps' thrown in.

First up, we've been operating for over 10 months now and the business has grown from a cold start to the stage we're there's 5 staff working in the plant most times with help from the Quarry crew when needed on the busier days. Alison is our office / accounts girl, she will gladly help with any queries by phoning her on 48298505. We are all very grateful for the support we have been shown and look forward to assisting you in the future.

What's new?..One more member of staff, Matt Collett as we know has had plenty of agitator experience and is now doing a marvellous job looking after our truck no 300. Several months ago Andy could see us struggling at times for trucks and came up with a really nice used Iveco truck and agitator which has eased the pressure, particularly with out of town work. I understand this will shortly be followed by a new Iveco, both to have very distinctive sign writing promoting our fair city. Should we be asked to hire trucks to say Canberra, Wollongong or the Highlands these are the trucks we'll use to get the message out there.



What's happening? – What's everyone up to?..Our recycled mix is now sorted out and available for sale. By its makeup it's not the best looking concrete mix you've ever seen and it does require a bit of flair with the screed board to level but it floats up nice and meets the strength requirements we asked for in the design. Our T.K. (Tony Kent) has used this in both bin walls and floor slabs in the plant. The off form finish in the walls looks identical to normal class concrete and the bin floors are holding up very well. Please enquire as there are savings to be made both monetary and environmentally. Wouldn't be suitable for every application but certainly more than o.k. for non specific work. We now have a nice little production line going making concrete blocks out of left over concrete which solves issues with waste disposal as well as eventually injecting cash back into

the system which increases the 'Rebate' pool – a win both ways. These are for sale at \$30 00 each + GST and we have already sold around 170.

We're now half way through the cold season, liberal doses of accelerator and higher strength concrete appear to have done the job and got everyone home in time for their hot chocolate (or other). Believe it or not daylight saving is just around the corner, great for gardeners home handyman etc but a pain for parents of small children and dairy cows – early sunrise and early starts. Talk to us if you need concrete on the ground before the heat of the day or for any other special requirements. We keep Curing Compound and Aliphatic Alcohol in stock and can offer friendly advice to help avoid the dreaded CRACKING!! scenario (now where did they all go to in winter?). We now also stock the range of Nutech Coloured Sealers reputedly the best you can buy and a very good alternative to adding oxide to concrete. Everyone who has used this product reports good results and happy clients. Great if you are joining new concrete to old or for updating old concrete. Touch ups and repairs even years later are a simple fix.



What have we actually been up to?...All sorts of interesting projects including Tower bases at Bannaby Substation, the new Sewerage Treatment Plant at Taralga, finishing off the Sewerage Treatment Plant at Braidwood, Concrete kerbs and slabs to the new Moss Vale Toyota, subdivision work at Marys Mt, RTA Highway replacement slabs etc.

What about the Builders and Concretors?...The BER has kept some of the bigger local builders hopping – J D & P happily crisscrossing the Shire knocking up Libraries etc at a rate that has to be

seen to be believed, houses going up at a steady rate, the "3 Amigos" building a carwash, office buildings and car parks, young Col improving the streetscape in Sterne St, the Innovative One (or 5) happily stencilling away after he swore he'd go on the dole before he 'touched that stuff again', quiet achiever Kim dazzling the Motel Man by making blue metal magically expose itself – Louie came out of retirement once again to show the young blokes 'how its done', Dan the Man searching out the most obscure country lanes he could find to plonk garage slabs down, the list goes on and on – everyone busy.



STENCILCETE EXTENSION – KIM MCINTRYE



DRIVEWAY IN CRESTWOOD – RAY McLAUGHLIN

At our July committee meeting (Concrete4Goulburn has an advisory committee which meets 4 times per year to discuss and advise on the business's financial situation and direction. The committee is made up of Chairman Morris Owen (Solicitor), Bill Lambert (Barbeques Galore), Col Jewell (Builder), Rob Walker (ex Walkers Tiles, Chamber of Commerce), Adrian Charles (Concretor) and Sean Proudman (Builder). This gives us a very good representation of local business people with varied experience we can draw on) full details of the years

trading were discussed with Garry Brims explaining until the Accountant is satisfied all accounts for June have been finalised, an exact dollar figure can't be confirmed. The good news is there will be a return to our customers – this is purely and simply down to the fact local people supported a new local business venture, once again thank you.

To everyone who has helped to get Concrete4Goulburn off the ground, please take pride in the fact you have created 4 full time jobs, 3 casual positions and have kept all the proceeds circulating in the Goulburn district – a great result.

All the best

Andy & Mick Divall – Directors

Neil MacDonald & staff – Concrete Plant

OPENING OF UNITS IN STERNE STREET – COLIN JEWELL





STENCIL
CONCRETE - ICD



GOULBURN
IS
AWESOME

Pouring profits back into Goulburn